

Advancing Amherst





- Town Service Focus
- Secure Small Business & Not For Profits
- Address 2020 Budget Revenue Deficit

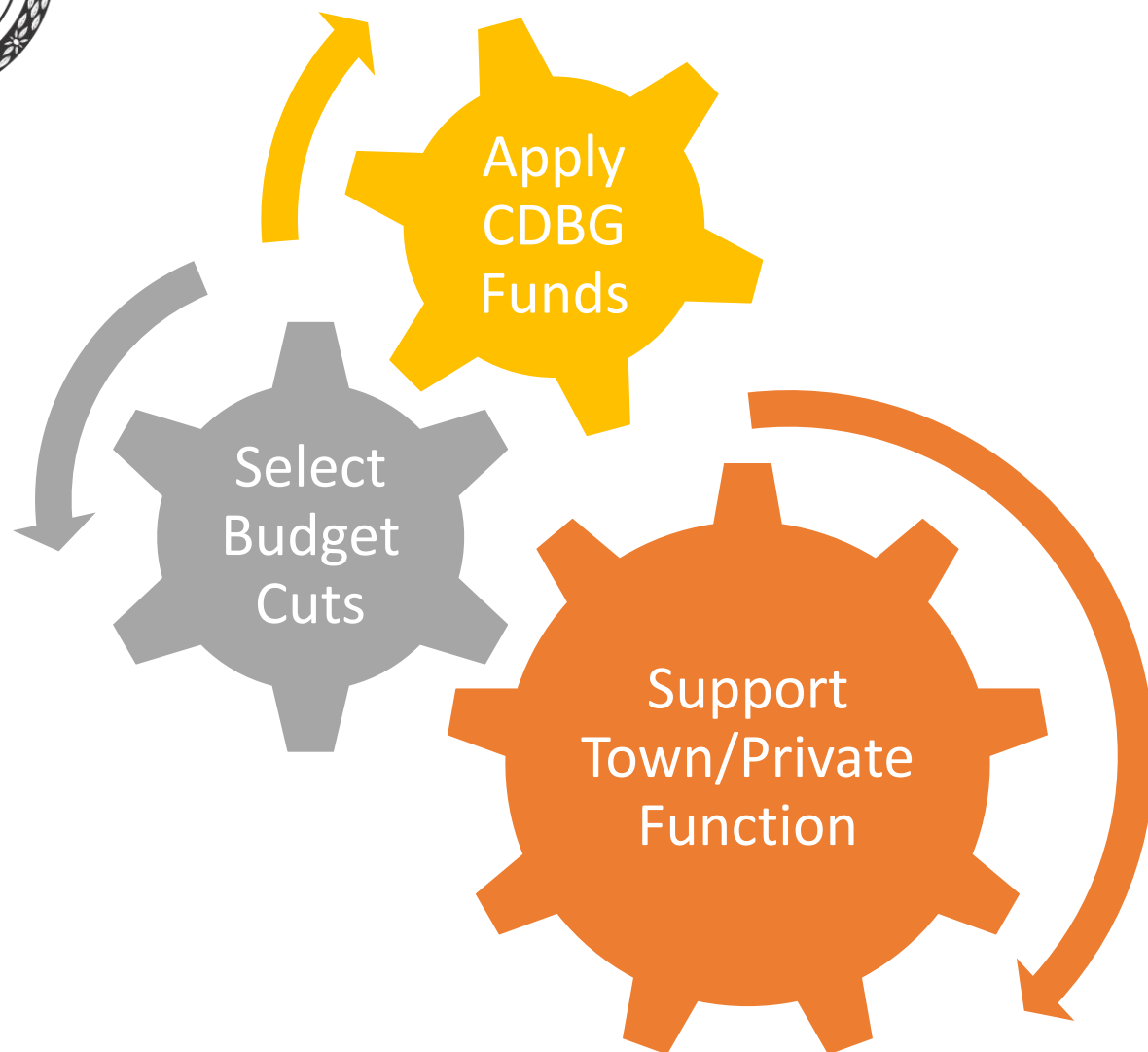
Re-Open

- Change in Town Process and Policy
- Address Immediate Private Sector Concerns
- Replenish Town Fund Balance

Respond

- Build a Strategic Recovery Plan with focus on Next 10 Years
- Convert Borrowing Back to Operation & Refinance Old Debt

Recover



Re-Opening Amherst

- Town has functioned throughout Pause
- Support new work from home actions with technology, to maintain consistent service delivery
- Apply appropriate austerity measures to trim expenses
- Apply CDBG funds to support Town operations & buoy local Privates
- Create path forward to Reaction Plan



COVID 19



Past Town
Fiscal
Practice

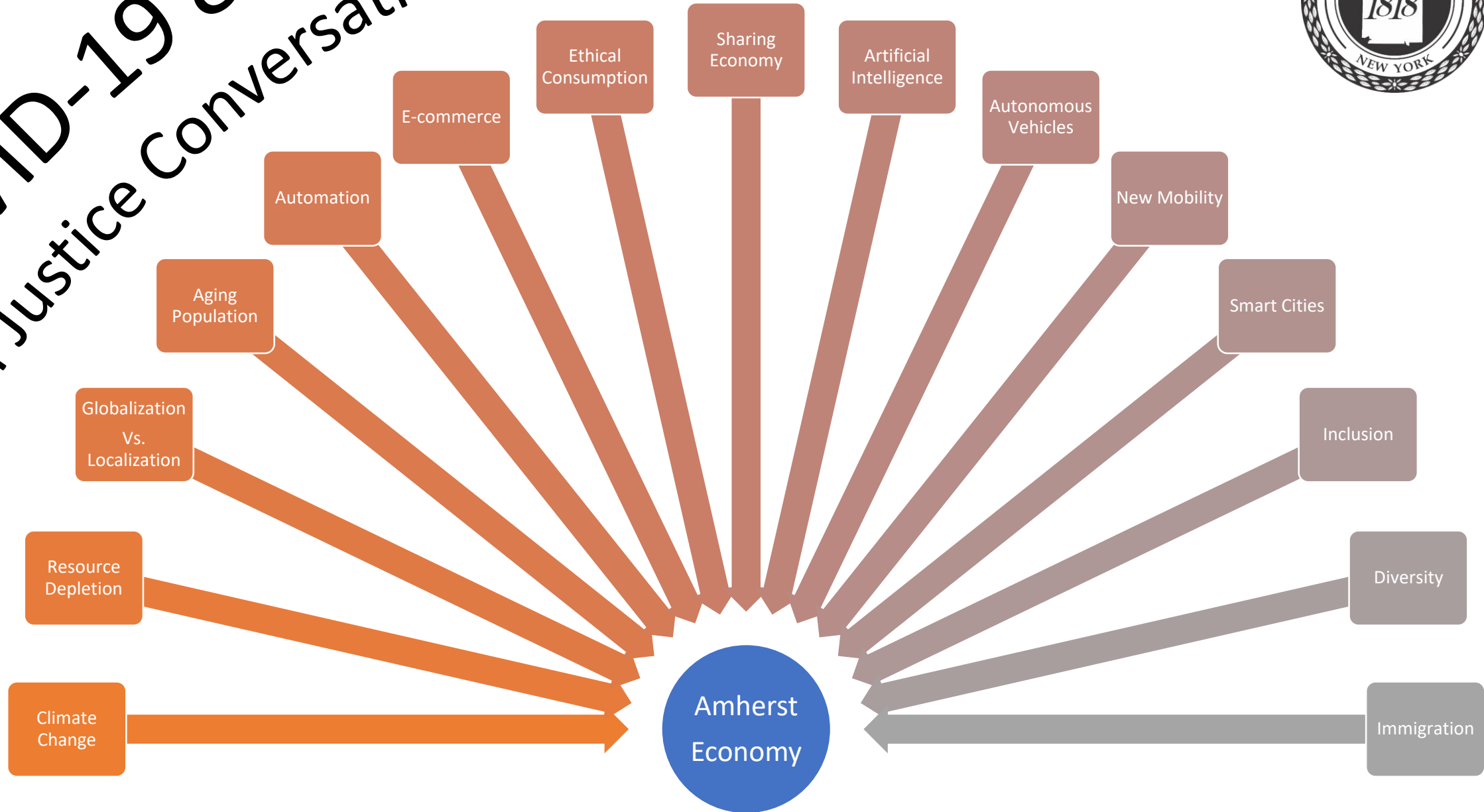


Conditions for
Purposeful
Reconsideration
of Town
Business
Practice

Amherst Responds

- Adjust new Town Procedures
- Negotiate & Enter 5 Collective Bargaining Agreements
- Address Concerns of Development Community
- Create a Return to Reserve Line in Town Budget, Build Reserve Up to 15%

COVID-19 & Social Justice Conversation



Economic Model

- Small Business
- Workforce Development
- Bio-Medical Industry Development
- Housing
- Office Redevelopment Strategy
- Agriculture Business and Protection Plan
- Cyber Security: Forensic Data Recovery & Protection
- Higher Education/ Education Services Industry

Service Model

- Education Service Delivery
- Housing
- Senior Service Provision
- Disabled Community Support
- Disadvantaged Community Support
- Faith-Based Community Support
- Community Life Quality Investment



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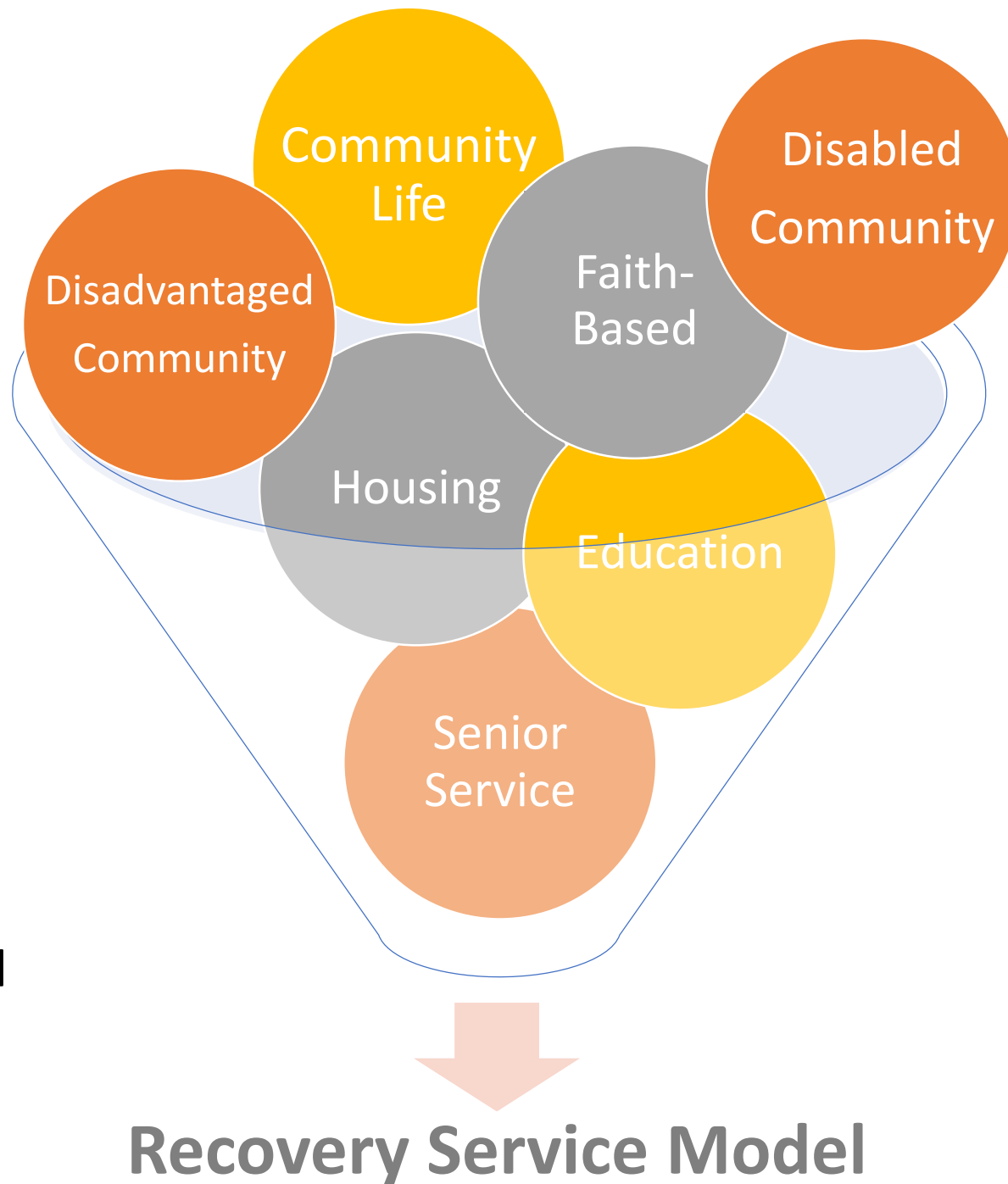
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Amherst Services

Recover & Advance

- Decentralize Senior Service Provision
- Provide for (4) living generations of Seniors
- Deal with potential foreclosures & investor purchasing spree
- Provide for changes in Education Services Provision
- Create an Inclusionary Practices in all Facets of Town Life
- Create New Opportunities for Participation



Economic Model

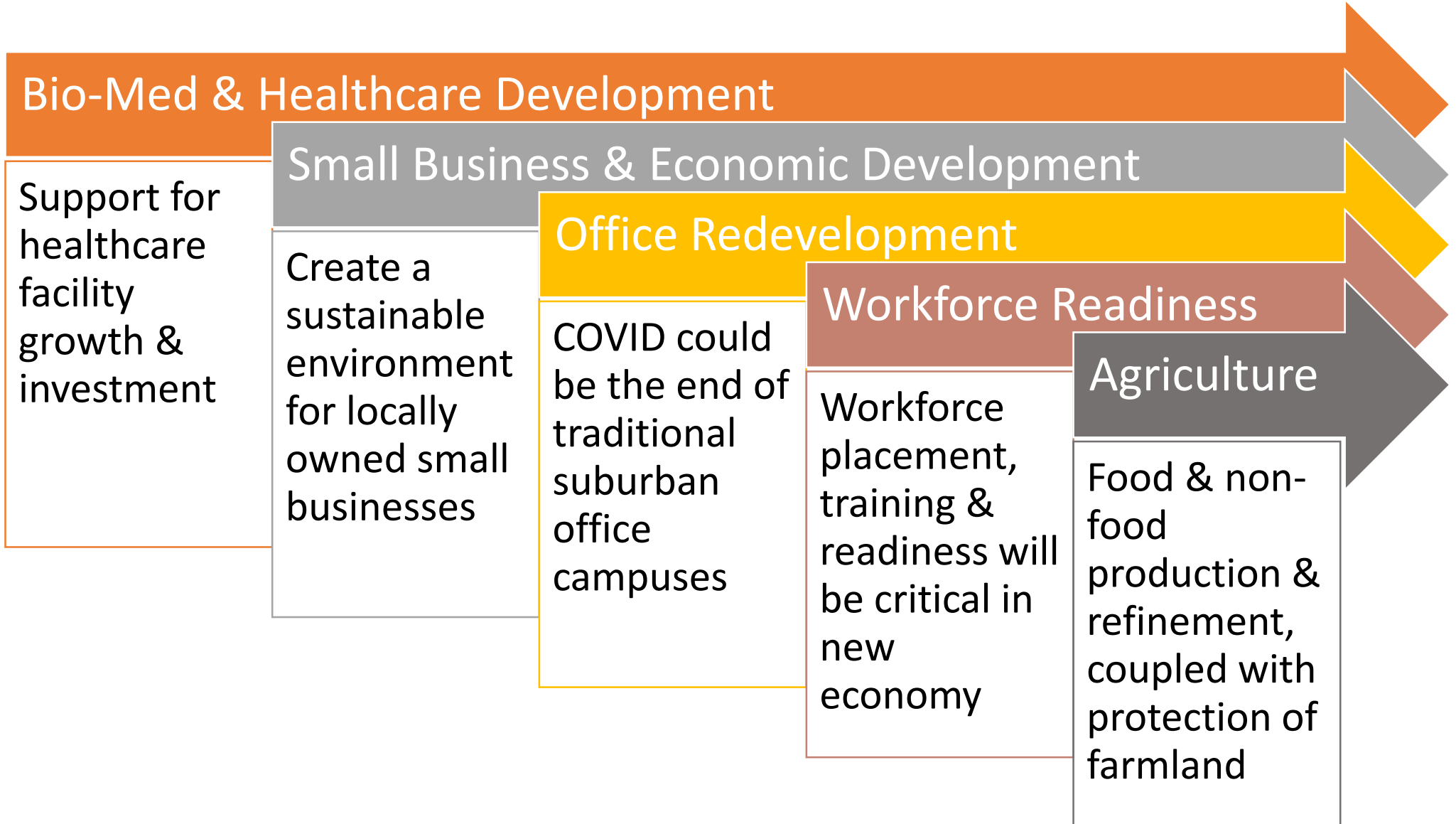
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Amherst's Economic **Recovery** & Advancement





Amherst's Economic **Recovery** & Advancement

Cyber Security: Forensic Data Recovery & Protection

Only NYS municipality other than NYC to investigate cyber crime

Higher Education & Education Services Industry

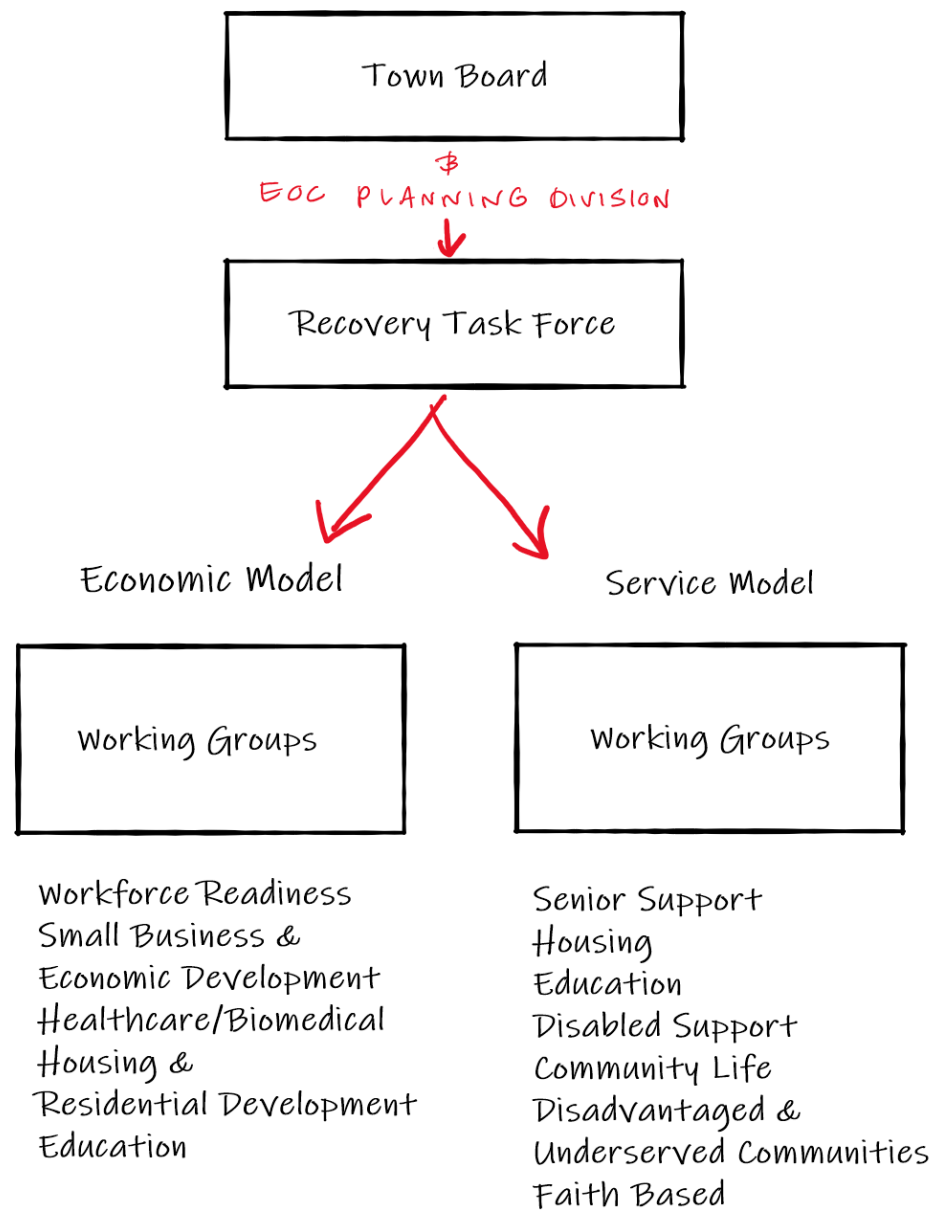
Changes in Higher Ed will have impacts upon all of Amherst

Housing & Residential Development

Growing value in private housing in paramount – both underserved & new higher end housing



RECOVERY PLAN ORG STRUCTURE





Jeremy Besch
The Park School of Buffalo

Jeremy has been Head of School at The Park School of Buffalo in Amherst since 2018. He joined Park in 2003 as an English teacher and has served in various administrative positions including Dean of Students, Head of Upper School, and Assistant Head of School.

Jeremy has a Master's in Executive Leadership and Change from Daemen College. He has a Bachelor's Degree in English from Canisius College, where he was a Division I student-athlete in both Cross Country and Track and Field. His professional experience spans both private and independent schools and includes administration, classroom teaching, curriculum development, teacher development and evaluation, student advisement, and coaching. Daemen recognized Jeremy with an Executive Leadership Alumnus of Distinction Award in 2019.

In addition to serving as Park's Head of Upper School, Jeremy serves on the Executive Committee of EdCo, the Education Collaborative of Western New York which is a consortium of 14 private schools. He has served on the Board of Directors of Compass House, a non-profit organization that works to provide safe-haven, counseling, and resources to homeless and runaway youth in Western New York. He is also a regular volunteer speaker for Leadership Buffalo, and enjoys collaborative work with Buffalo Prep as well, discussing identity, diversity, and allyship with Buffalo's emerging leaders.



A.J. Baynes, Jr. officially took over as President and CEO of the Amherst Chamber of Commerce in January 2018. He has already begun fulfilling the Chamber's Strategic Plan as well as providing day-to-day leadership and a strong commitment to advancing the Economic Development and Public Policy Agenda of the Chamber.



AJ Baynes
Amherst Chamber of Commerce



Brian Bray
Amherst Senior Services

Brian Bray was recently appointed to be the Town of Amherst's Senior Services Director. For the previous six years, he oversaw technology, compliance, and external relations for the Erie County Department of Social Services, where he worked as the Special Assistant to the Commissioner. He previously worked for ten years for various elected officials in Erie County and the City of Buffalo. Brian earned a Bachelor of Arts degree from the University at Buffalo and a Master of Public Administration degree from Hilbert College. He is a current Doctor of Public Administration candidate at West Chester University. Brian is the President of the Buffalo Niagara Chapter of the American Society for Public Administration. Brian lives in Amherst with his wife, Cathryn, and two children, Beatrix and Matilda.



Paul F. Ciminelli is President and Chief Executive Officer of Ciminelli Real Estate Corporation, a real estate development and investment firm that owns, manages or has developed over 17 million square feet of office, flex, industrial, residential, and warehouse space in New York State, Pennsylvania, Florida, Connecticut, and Massachusetts.

Mr. Ciminelli has played a key role in obtaining and positioning many of the company's key projects and developments.

Mr. Ciminelli received his Bachelor of Science degree in Business Administration from the State University of New York at Buffalo. He holds a Certificate of Finance from the University of Buffalo School of Management, and is a licensed New York State real estate agent. He also completed the MIT Continuing Studies Program at Sloan School of Business. In addition, Mr. Ciminelli was a member of the inaugural class of the National Association of Industrial and Office Parks/Harvard School of Design, Executive Business Program, "Running a Private Real Estate Company." In addition to his business activities, Mr. Ciminelli is involved in many professional and non-profit Organizations.



Paul Ciminelli
Ciminelli Real Estate Corp.



Dr. Jason Knight
Buffalo State College

Dr. Knight's research interest focuses on the physical and social evolution of cities and their constituent neighborhoods, with a particular interest in policy and planning for distressed neighborhoods. He is also interested in the decline of suburbs, especially traditional, first-ring suburbs. Emerging within his research is an emphasis on the role of community organizations and stakeholders in (re)shaping their neighborhoods. A certified planner by the American Institute of Certified Planners (AICP), he still engages in local planning projects and programs, most recently with projects in the City of Tonawanda. He is the President of the City of Tonawanda Main Street Program's Board of Directors and is a member of Habitat for Humanity of Buffalo's Site Selection Committee. He teaches Introduction to Urban and Regional Planning; Planning Methods; Housing and Real Estate; Planning for Sustainable Communities; Planning Practicum; and Urban Geography.



Joseph McMahon has served as Chief of Staff for the Town of Amherst since 2018. He oversees the Supervisor's office, serves as senior advisor, and collaborates with community leaders on special projects. Joe manages the key priorities and coordinates with local, state, and federal elected officials.

Joe previously worked for Erie County Executive Mark Poloncarz, where he served as Community Liaison and one of his senior advisors from 2011-2017. There, he oversaw special projects in the county's Parks and Highway departments. Joe was primary liaison to cultural organizations such as the Botanical Gardens and Albright Knox.

Between 2002 and 2011 Joe worked for the NYS Assembly, Erie County Democratic Committee, Erie County Health Department, and Erie County Legislature.



Joe McMahon
Town of Amherst



David Mingoia
Amherst IDA

David Mingoia is the Executive Director/CEO/CFO for the Amherst Industrial Development Agency (AIDA) and Amherst Development Corporation (ADC) since December 2016. Previously he served as the Deputy Director since 2005. Before joining the AIDA, David was the Director of Business Development for Empire State Development (ESD), managing staff working with companies on retention/attraction activities covering five counties in Western New York.

During his over 20 years of working in economic development in Western New York, David has overseen and actively worked on nearly \$1 billion in private investment leading to over 10,000 direct jobs. Work activities throughout his career are varied, ranging from working on Buffalo Waterfront projects to helping secure the GEICO investment in Amherst to fostering redevelopment activities in older commercial districts.

David holds a Masters Degree in Urban and Regional Planning specializing in Economic Development from the State University New York at Buffalo. Currently, he is serving on the Board of Directors for the Upstate Chapter of the National Association of Industrial and Office Properties, Amherst Chamber of Commerce and Invest Buffalo Niagara.



Mr. Sibü, President and co-founder of BNCA, graduated with a Master's in Applied Biological Sciences from Mumbai University, India in 2000. Mr. Sibü Nair has worked in both research and administrative capacities at prestigious research institutions in India such as the National Institute of Oceanography (CSIR, Govt. of India), International Institute for a Sustainable Future (an UN organization), and at Riviera Glass Pvt. Ltd., India where he has provided technical product consulting and new product development strategies for pharmaceutical and health industries. In the US, over the past decade, Mr. Sibü Nair has worked extensively with different healthcare organizations and clinical research, serving in varying capacities. He is currently an administrator at the Department of Medicine, University at Buffalo (at ECMC), directly responsible for the conduct of over 13 clinical trials in HIV and infectious diseases research, sponsored by leading pharmaceutical companies like Pfizer, GlaxoSmithKline, EMD Serono, Tobira therapeutics, Tibotec, Bristol-Myers Squibb, Cubist pharmaceuticals, Actelion Pharmaceuticals, Scynexis pharmaceuticals, Merck etc. His administrative abilities and expertise that encompass nearly every aspect of clinical research such as ensuring good clinical practices, IRB submissions, informed consent, cost and budget negotiations, subject screening/enrollment, patient care make him ideally suited to head an organization that seeks to help others achieve success in site management.



Sibü Nair



Sara Rich
Hillel Buffalo

Rabbi Sara views early adulthood as a key time for meeting people and learning about one's self, and she invites all undergraduate and graduate students to check out Hillel as the best venue in Buffalo for engaging in this exploration in a Jewish context.

Prior to joining the staff in 2017, Rabbi Sara served as the Director of Education at the Hillel of Princeton University for six years. In her role, she worked with students on leadership development and community-building, and taught numerous classes at the Hillel in topics such as Jewish Biomedical Ethics and Judaism 101.

Rabbi Sara was ordained in 2011 from the New York campus of the Hebrew Union College – Jewish Institute of Religion. She subsequently earned a Certificate in Experiential Jewish Education in 2015 from Yeshiva University and completed Hillel International's Weinberg Accelerate executive training program in 2016.

Earlier, Rabbi Sara served as a student rabbi in Williamsport, Pennsylvania and Brampton, Ontario. She also worked at the Brooklyn Heights Synagogue, Central Conference of American Rabbis, Greene Family Camp and as a chaplain intern at the Bellevue Hospital Center. Rabbi Sara earned a B.A. in Psychology from the University of Maryland, College Park and an M.A. in Hebrew Literature from HUC-JIR. Today, Rabbi Sara resides in Williamsville with her husband, Ezra, and their daughters, Miriam, Sivan and Naomi.



Carrie Stiver is the Executive Director of Buffalo Niagara Heritage Village (BNHV). Before assuming the role of director in 2019, Carrie served on the BNHV Board of Trustees as Chair of the Collections and Exhibitions Committee and Board Secretary. She is formerly the Director of Conservation at the Strong National Museum of Play, and owner and principle conservator at Gateway Conservation Services in St. Louis, MO. Carrie holds a Masters of Science in Art Conservation from the University of Delaware, a Certificate of Advanced Study in Preservation from Simmons College, and a Bachelor of Arts in Art History from Southern Illinois University, Edwardsville. She is currently completing her PhD in Interdisciplinary Humanities at Brock University in Ontario, where she is studying the history of American museums and their relationship to public communities.



Carrie Stiver
Buffalo Niagara Heritage Village



David Whalen
Niagara University

David Whalen founded Disability Awareness Training (DAT) in September 2004. He specializes in training law enforcement, emergency responders, human service providers, public, private, and school transportation, corporations and businesses, places of worship, and educators. David has worked in the disability field his entire career. He spent 17 years at Opportunities Unlimited of Niagara serving individuals with developmental disabilities. As VP of Program Operations, he established groundbreaking programs recognized statewide, including a fully operational greenhouse, an on-site nature trail, rehabilitation counseling in schools, collaborative certification with the county alcoholism department, and a sensory integration room. He chaired the agency's safety committee for seven years and developed their wellness program. Dave worked for one year serving low-income, medically frail seniors as Director in a Long Term Managed Care (Pre-PACE) program. He has developed a comprehensive plan to serve seniors with developmental disabilities.



Maggie Hamilton Winship has a Master's degree in Public Administration from George Washington University. In her shared role at the Village of Williamsville and Town of Amherst, she works with department heads to coordinate and manage all special projects, economic development initiatives, and numerous grant applications. Previously, Winship worked for the Village of Williamsville as Director of Community Development and has coordinated Village events, special projects, economic development initiatives and grants, and managed all external communication and public relations. Additionally, Maggie is a Broker and Co-Founder of Build Up Buffalo, a boutique property brokerage firm that specializes in finding real estate for nonprofit organizations and up-and-coming businesses. As a licensed Real Estate Broker in New York State, she has a decade of experience coordinating projects in both the public and private sector.



Maggie Hamilton Winship
Town of Amherst

THANKS!

Any questions?

You can find me at:

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